November 19, 2014

Doctor Druid

CEO, The Avengers

123 101st Ave NE, Suite 101

Bellevue, Washington 98004

Dear Doctor Druid:

My name is Ant Man and I am contacting you regarding my avid interest in joining the Avengers as an Industry Representative, a position brought to my attention by one of your Account Executives, Wonder Woman. In talking at length with Wonder Woman, a fellow alum at the University of Montana’s School of Business Administration, she provided me with an initial overview of the Avengers’ business, her progression in sales over the past few years, and her contagious enthusiasm for her job. Since then, I have been independently researching the Avengers and have been continually impressed by its accomplishments.

Wonder Woman explained the Avengers’s team-oriented work environment in Bellevue and its unique strengths like daily goal-setting, the ARROW ranking system, and the team-oriented atmosphere. This emphasis on frontline achievement is highly admirable and has obviously contributed to the company’s bottom line success. The Avengers’ key relationships with industry leaders X-Men and Smurfs and its ever-expanding geographic footprint over the past year are testaments to the company’s stellar reputation in e-distribution of specialty and fine chemicals.

However, rapid expansion brings new challenges. While the initiatives abroad have demonstrated the Avengers’ intent to be a global player, in order to be successful it must invest in employees who embrace this internationalization. Given my passion for sales, my bilingual proficiency, my business education and my work ethic I believe I can be a strong asset to the Avengers and its current agenda of expansion. I have experience in account management with a construction sales company and my customer service skills are second to none. Wonder Woman noted that these qualities, coupled with my positive and personable attitude and determination to succeed, make me a strong candidate for the Avengers. I firmly believe that by joining the Avengers team the company will quickly realize a return on its investment in me.

As I hope I’ve been able to convey, I am determined to start my post-graduation career with the Avengers because I know I can contribute to your company’s evolving success story. I graduate in May and my goal is to begin working for you as an Industry Representative in that same month. Attached please find my resume that details my qualifications, contributions and accomplishments to date. I look forward to initiating a dialogue with you and will call next week to ensure receipt of my materials. Thank you for your time.

Best regards,

**Ant Man**